

SCOPE COLLEGE OF ENGINEERING  
DEPARTMENT OF MANAGEMENT  
MBA III SEMESTER SPECIALISATION: HR  
MANAGEMENT TRAINING AND DEVELOPMENT

MAX MARKS: 80

Note: Attempt all questions. All questions carry equal marks.

1. Define Training. Differentiate between training and development.

OR

Discuss the role and challenges of training manager.

2. How training need analysis is done?

OR

Write the process of training.

3. Write the importance of instructional objectives.

OR

Elaborate the concept of training climate.

4. Write about case study discuss as method of training.

OR

Give importance of training aids.

5. Why training evaluation is done? Write its principles.

OR

Give a detailed note on Training and Development in India.